Marketing, BS – 32 Course Units	2018 – 2019 Check Sheet	
Name: Second Major/Minor:	ID:	Total Units (Earned & In Progress): Additional Units Needed to Reach 32:
Proficiencies          IDS 102: Information Literacy         WRI 102	Quantitative Analysis Option:        Quantitative Analysis Course:        Choose one: ECO 231, MKT 310, MKT 430, STA 305, STA 307, or other	
<u>Civic Responsibilities</u> Community Engaged Learning Gender	analysis course upon prior approval (Prereq: STA 115 or STA 215; STA 305 requires STA 215; MKT 430 also requires MKT 300; please see catalog for STA307 prereqs)	
Global Perspective Race & Ethnicity First Seminar Program	BUS 099: Business Orientation Seminar (0 credit) BUS 100: Business Colloquium (0 credit)	
FSP:	Core Courses (Common Body of Knowledge):        ACC 201: Financial Accounting (Prereq: 100-Level Math)        ACC 202: Managerial Accounting (Prereq: ACC 201)        BUS 200: Legal/Regulatory Environmental of Business        (Writing Intensive, complete during Soph. Year or fall of Jr. Year)        FIN 201: Financial Methods (.5 unit)        (Prereq: ECO 101 or ECO 102 + STA 215 + ACC 201)        MGT 201: Management Principles & Practices (.5 unit)        IST 201: Introduction to Data & Information Science (.5 unit)        MKT 201: Marketing Principles (.5 unit)        MGT 360: Operations Management (Prereq: STA 115 or STA 215 + MKT 201)         *MKT 360: Supply Chain (Prereq:STA 115 or STA 215 + MKT 201)         *MKT 360 may not be used to satisfy both the business core requirement         AND the MKT Breadth requirement OR MKT course requirement        (Must be senior; Prereqs: ACC 202 + FIN 201 + MGT 201         + MIT 201 + MKT 201 + MGT 360 or MKT 360)	
Liberal Learning Breadth Distribution (Option C – To view Options A & B, see Liberal Learning website) Arts & Humanities		
Arts & Humanities          Literary, Visual, & Performing Arts         Course:         World Views & Ways of Knowing         Course:		
Social Science & History         ECO 101: Principles of Microeconomics         ECO 102: Principles of Macroeconomics         Social Change in Historical Perspective         Course:		
Quantitative Reasoning & Natural Science        Natural Science w/ Lab         Course:	MGT (Choose on IST (Choose one:	: FIN 310, 320, 330, 335, 340, 350, 370) he: MGT 301, 310, 320, 350) IST 310, 320, 350) hy 300-level MKT course EXCEPT MKT 300 65)
STA 115: Statistics or STA 215: Statistical Inference (STA 215 requires coreq: MAT 125 or MAT 127)	(Prereq: STA 115 or ST	nformation Analysis (min. grade of "C") A 215; must be taken prior to senior year)
Per Liberal Learning requirements, please note that a single course may cover up to ONE domain and up to TWO civic responsibilities.	MKT course (300/400 Level):	
Free Electives           WRI 102 (if needed)	International Business Rec	s Course:
	Courses include: INB 250, INB 335, ECO 340, ECO 345, ECO 3 courses by advisement.	260, INB 330/FIN 335, INB 365, BUS 360, ECO 380, MGT 310, MKT 340, FIN 340, or other approved

Check sheet is based on the year you declare your major. Please use check sheet in conjunction with PAWS. Graduation requires an overall and major GPA of 2.0.

## SUGGESTED FOUR-YEAR SEQUENCE Marketing

## FRESHMAN

FALL	SPRING		
<ul> <li>IDS 102: Information Literacy (0 credit)</li> <li>BUS 099: Business Orientation Seminar (0 credit)</li> <li>ECO 101: Principles of Microeconomics</li> <li>FSP: First Seminar Program</li> <li>MAT 125 Calculus for Business (or MAT 127)</li> <li>Liberal Learning Requirement</li> </ul>	<ul> <li>BUS 100: Business Colloquium (0 credit)</li> <li>ECO 102: Principles of Macroeconomics</li> <li>STA 115: Statistics (or STA 215)</li> <li>WRI 102: Academic Writing or Elective</li> <li>MGT 201: Management Principles &amp; Practices         <ul> <li>(0.5 unit)</li> <li>MKT 201: Marketing Principles (0.5 unit)</li> </ul> </li> </ul>		
SOPHOMORE			
<ul> <li>ACC 201: Financial Accounting &amp; Reporting</li> <li>MKT 300: Marketing Information &amp; Analysis</li> <li>2<sup>nd</sup> (MGT): Breadth course</li> <li>Liberal Learning Requirement</li> </ul>	<ul> <li>BUS 200: Legal/Regulatory Environment of Business</li> <li>FIN 201: Fundamental Financial Methods (0.5 unit)</li> <li>IST 201: Introduction to Data &amp; Information Science (0.5 unit)</li> <li>Quantitative Analysis Option</li> <li>Liberal Learning Requirement</li> </ul>		
JUNIOR			
<ul> <li>ACC 202: Managerial Accounting</li> <li>300/400-level Marketing Option course</li> <li>MGT 360: Operations Management         <ul> <li>or</li> <li>MKT 360: Supply Chain Management</li> <li>Elective</li> </ul> </li> </ul>	<ul> <li>2<sup>nd</sup> (IST): Breadth course</li> <li>2<sup>nd</sup> (FIN): Breadth course</li> <li>300/400-level Marketing Option course</li> <li>Elective</li> </ul>		
SENIOR			
<ul> <li>400-level Marketing Option course (or 300/400-level if MKT 430 is taken as Quant. Analysis option)</li> <li>Liberal Learning Requirement</li> <li>Elective</li> <li>Elective</li> </ul>	<ul> <li>MGT 499: Strategic Management</li> <li>MKT 450: Marketing Management</li> <li>Elective</li> <li>Elective</li> </ul>		